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Membership Package

## Board of Directors



Marco V. Ávila, P.E. – Chairman, CEO

Corina Morga – Vice Chairman of Partnerships

Beverlee Barthel – Vice Chairman

Marcie Castañeda – Secretary

Julie Dellinger, CFA – Treasurer

Gigi Guzman – BAM! Committee Director

Brian Marcos – Membership Director

Javier von Westphalen – Communications Director

Luis O. Cardona – Advisory Director

Daniel Ramos – Board Director

Margia Argüello – Board Director

Luis Borunda – Ex-Officio

Roger A. Campos – Ex-Officio

## Vision



MDHCC will empower the Hispanic business community in the State of Maryland through legislative support, B2G connections, and partnerships.

## Purpose



MDHCC exists to serve the Hispanic business community by promoting business opportunities, workforce development, providing resources, and making connections through awareness and mentorship.

## Mission



MDHCC's mission is to promote the establishment, growth, and retention of Hispanic businesses across the State of Maryland.



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Our future goals include the expansion of the Business-Advocacy-Mentorship (BAM!) program and the creation of programming for entrepreneurs entering the business community. These could not be accomplished without the steadfast and faithful support of friends like you.

Marco V. Ávila, P.E.

Chairman, CEO  
Maryland Hispanic Chamber of Commerce  
[chair@mdhcc.org](mailto:chair@mdhcc.org)

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## Networking

Members will have access to various events to grow their customer base, promote business-to-business opportunities, and find access to capital.

## BAM!

Our Business-Advocacy-Mentorship (BAM!) program matches small to mid-sized business owners with MDHCC veterans for one-on-one mentoring, coaching, and advocacy sessions. This program also facilitates connections with MDHCC's larger corporate members to provide access to sub-contracting opportunities.

## Maryland Chamber Federation

As an MDHCC member, you enjoy free membership in the Maryland Chamber Federation and have access to a team of government affairs professionals aggressively and proactively representing businesses throughout the year at the state capitol and in Washington, D.C, reduced member pricing for Maryland Chamber signature events, participation in the Chamber's D.C. Roundup at the U.S. Capitol, General Assembly representation aggregating Chamber "Clout" to oppose initiatives harmful to business and supportive of job growth, and access to the members-only side of the Maryland Chamber website and member directory.

## 8(a) Mentorship

MDHCC members are guided through the federal 8(a) certification process over the course of several seminars. There is also the possibility of equity investments for the 8(a) certified companies.

## Monthly Educational Seminars

MDHCC hosts monthly membership meetings that consist of educational seminars, certification series, and various discussion panels.

Membership

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Membership

## Chairman's Circle

(over 1,000 employees)

\$15,000

- Membership for up to 40 employees
- Inclusion in all Marketing initiatives
- Support and representation with legislative efforts
- Discounted registration fees for all MDHCC events
- Discounted membership for the Engineers Society of Baltimore (Engineers Club)
- BAM! Roundtable discounted membership
- Maryland Chamber Federation FREE membership
- Access to job postings, resumes, and member directory
- (Non-profits/Academia Rate: \$7,500)

## Elite Partner

(501-1,000 employees)

\$10,000

- Membership for up to 20 employees
- Inclusion in all Marketing initiatives
- Support and representation with legislative efforts
- Discounted registration fees for all MDHCC events
- Discounted membership at the Engineers Club of Baltimore
- BAM! Roundtable discounted membership
- Maryland Chamber Federation FREE membership
- Access to job postings, resumes, and member directory
- (Non-profits/Academia Rate: \$5,000)

## Business Leader

(101-500 employees)

\$5,000

- Membership for up to 10 employees
- Inclusion in all Marketing initiatives
- Support and representation with legislative efforts
- Discounted registration fees for all MDHCC events
- Discounted membership at the Engineers Club of Baltimore
- BAM! Roundtable discounted membership
- Maryland Chamber Federation FREE membership
- Access to job postings, resumes, and member directory
- (Non-profits/Academia Rate: \$2,500)

## Community Partner

(10-100 employees)

\$1,000

- Membership for up to 5 employees
- Inclusion in all Marketing initiatives (video, social media, website, print)
- Discounted registration fees for all MDHCC events
- Discounted membership for the Engineers Society of Baltimore (Engineers Club)
- BAM! Roundtable discounted membership
- Maryland Chamber Federation FREE membership
- Access to job postings, resumes, and member directory
- (Non-profits/Academia Rate: \$500)

## Principal Member

(2-9 employees)

\$200

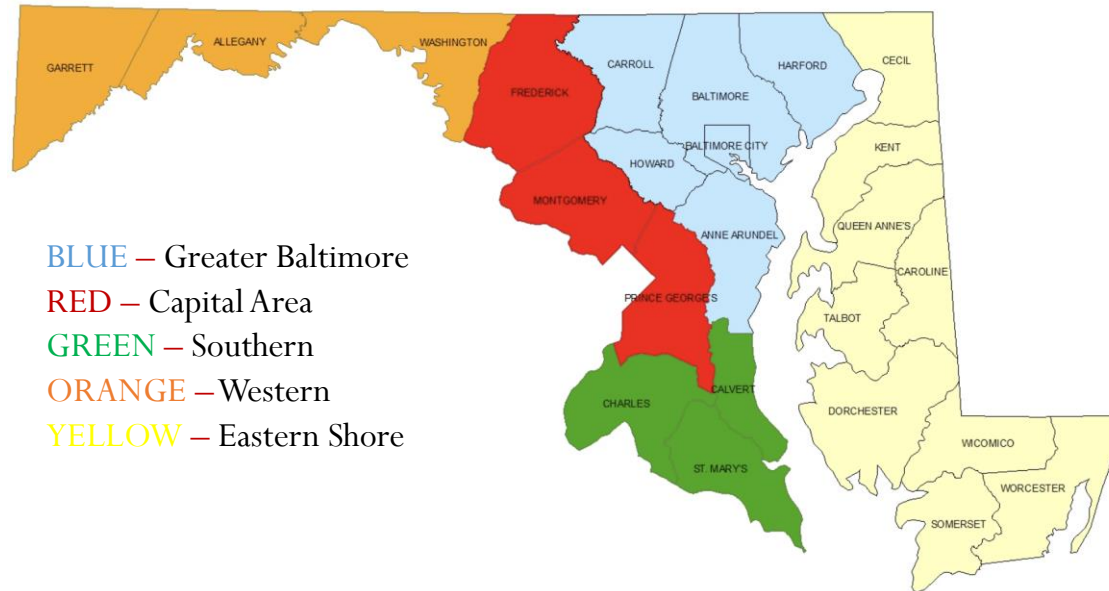
- Membership for 1 employee
- Inclusion on social media and website
- Discounted registration fees for all MDHCC events
- Discounted membership for the Engineers Society of Baltimore (Engineers Club)
- BAM! Roundtable discounted membership
- Maryland Chamber Federation FREE membership
- Access to job postings, resumes, and member directory
- (Non-profits/Academia Rate: \$100)

## Individual Member

\$50

- Inclusion on social media and website
- Discounted registration fees for all MDHCC events
- Discounted membership for the Engineers Society of Baltimore (Engineers Club)
- BAM! Roundtable discounted membership
- Maryland Chamber Federation FREE membership
- Access to job postings, resumes, and member directory
- (Academia Rate: \$25)

# MDHCC envisions operating in every region of the State by 2025!





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**Contact Information**

Please contact us at **info@mdhcc.org** to discuss a membership package to suit your needs. Kindly make checks payable to Maryland Hispanic Chamber of Commerce. The MDHCC is located at 11 West Mount Vernon Place, Suite 304, Baltimore, MD 21201. The MDHCC is a 501 (c)(6) non-profit business organization.